



INSIDE SALES - SOLAR ADVISOR

ROSEVILLE

When you join [Cascade Power](#) - you'll have an opportunity to be on the front lines of booming industry that is gaining momentum rapidly. Our vision is to shed light on the optimal path to natural, renewable energy, while educating communities about solar energy and our planet's potential to thrive by harnessing the power of the sun.

[Cascade Power](#) carries solutions from their partners Sunrun, Sunnova, Freedom Forever, Infinity, and Vivint. We have many flexible financing options, including leases, loans, and PPAs - with no money out of pocket. All of our solutions come backed with a comprehensive support package and guarantee.

The first step on your journey with [Cascade Power](#) is a comprehensive training program on the renewable energy industry, solar energy household energy efficiency, as well as the many solar solutions we carry and how they can be best utilized in each specific household. We also cover [Cascade Power](#)'s Best Practices - our technology tools & processes.

If you find the lucrative inside sales opportunities in renewable, natural solar energy industry exciting; and you have a natural aptitude for field sales - you could be an excellent fit with the [Cascade Power](#) team!

What It's All About – The Job

- **Presenting to potential customers; primarily through telephone conversations. The primary role of this position is setting appointments for Field Solar Advisors with customers that are interested in solar energy for their home.**
- **Schedule is Monday through Friday 10 am - 6 pm, & Saturday 10 am - 3 pm**
- **Generate revenue through outbound marketing efforts, no cold calling. All calls will be to potential clients who have already expressed interest and/or asked for a quote.**
- **Speak one-on-one with homeowners about their energy usage and assist in finding the right solution**
- Participates in strategizing with sales team members regarding successful sales principles
- Ensure efficient time is spent to successfully accomplish administrative responsibilities, including prospect follow up, proper/timely documentation in the CRM, etc.

What You Will Gain - The Compensation

- **Solid base salary (paid semi-monthly) plus lucrative commission structure for appointments set as well as each sale made**

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- **Performance bonus programs**
- Clear path for career growth & leadership opportunities
- Comprehensive solar training program and mentoring

What You Need – The Qualifications

- **Stellar communication skills, a knack for sales**
- **Solid inside telephone sales experience required**
- **Keen ability to professionally respond to stressful situations in a patient, friendly, and professional manner**
- Willingness to continually improve, grow, absorb, and adapt
- CRM knowledge and experience
- **Solar industry experience a plus but not required**
- **Bilingual a plus**

Apply directly online or submit your resume to careers@cascadepower.com

Come check us out www.cascadepower.com